

Message Text

CONFIDENTIAL

PAGE 01 PARIS 16618 250342Z

ACTION EUR-12

INFO OCT-01 ISO-00 XMB-02 H-01 CAB-02 CIAE-00 COME-00

DODE-00 DOTE-00 EB-08 INR-10 NSAE-00 FAA-00 L-03

DOE-15 SOE-02 STR-07 AID-05 CEA-01 EA-10 FRB-03

IO-13 NEA-11 ICA-11 OPIC-03 SP-02 TRSE-00 LAB-04

SIL-01 AGRE-00 OMB-01 SS-15 /143 W

-----108757 250350Z /15

P 250342Z MAY 78

FM AMEMBASSY PARIS

TO SECSTATE WASHDC PRIORITY 2056

C O N F I D E N T I A L PARIS 16618

USOECD

EUR/RPE PLEASE PASS EXIMBANK FOR JOHN MOORE FOR COPY
DUFF, ALBRIGHT

E.O. 11652: GDS

TAGS: EGEN

SUBJECT: MEETING OF MAY 24, 1978

HAD LONG MEETING THIS MORNING WITH BERTRAND LARRERA
DE MOREL, DIRECTEUR DES RELATIONS ECONOMIQUES
EXTERIEURES, AND PATRICK THOUROT, IN CHARGE RELATIONS
WITH OTHER GOVERNMENTS FOR SAME MINISTRY. FRENCH
PROMISE TO ANSWER MORE PROMPTLY TELEXES RE PROPOSED
FINANCINGS IN FUTURE. ON AIRCRAFT FINANCING, FRENCH
VIEW IS NOT TO LEAD EC DISCUSSION, PREFER KEEP
AIRCRAFT OUT OF CONSENSUS BUT RECOGNIZE NEED TO
TIGHTEN REPORTING REQUIREMENTS, OPEN TO INCREASE
MINIMUM INTEREST RATE, PREFER KEEP TERM AS IS,
OPEN ON INCREASE IN DOWN PAYMENT. FRENCH WILLING TO
IMPROVE NOTIFICATION PROCEDURES BUT ANXIOUS ADD
ADDITIONAL COUNTRIES TO CONSENSUS AND WILLING
RECONSIDER CONSENSUS TERMS IN OCTOBER. I MADE GREAT
CONFIDENTIAL

CONFIDENTIAL

PAGE 02 PARIS 16618 250342Z

POINT OF EXPORTER PRESSURES ON CONGRESS FOR EXIM
TO INCREASE COMPETITIVENESS UNLESS CONSENSUS TERMS
MADE MORE EFFECTIVE. FRENCH ADAMANT ON MIXED CREDITS
BUT READY TO DISCUSS IN BRUSSELS TIED DEALS ON AIRCRAFT,
I.E., LANDING RIGHTS, ETC., WHICH MOREL SAID THEY HAD
NOT GIVEN THOUGHT TO. OTHER SUBJECT: BELIEVE WE
SHOULD MAKE EXPANDED EFFORT YUGOSLAVIA - CONTRARY TO

ROMANIA WHERE PRICE AND FINANCING ARE MAIN ISSUES IN
YUGO ENTERPRISES CONTROL BANKING SYSTEM AND HENCE MORE
INTERESTED IN QUALITY OF EQUIPMENT AND CONTINUED
TECHNOLOGY - STRONGLY URGE WE EXPAND ACTIVITY THERE
AS REAL OPPORTUNITY FOR U.S. EXPORTS IN FIELDS OF
ENERGY, CHEMICALS, PETROCHEMICALS, ELECTRONICS AND
OTHER HIGH TECHNOLOGY BIG TICKET CAPITAL EQUIPMENT
ITEMS. REGARDS - SAINT-PHALLE
SALZMAN

CONFIDENTIAL

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: ECONOMIC COOPERATION, FOREIGN RELATIONS, DIPLOMATIC DISCUSSIONS, MEETING REPORTS
Control Number: n/a
Copy: SINGLE
Draft Date: 25 may 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 20 Mar 2014
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978PARIS16618
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: GS
Errors: N/A
Expiration:
Film Number: D780220-0356
Format: TEL
From: PARIS USOECD
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t19780519/aaaaapxp.tel
Line Count: 71
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 03b6ba96-c288-dd11-92da-001cc4696bcc
Office: ACTION EUR
Original Classification: CONFIDENTIAL
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: CONFIDENTIAL
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 19 may 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2569138
Secure: OPEN
Status: NATIVE
Subject: MEETING OF MAY 24, 1978 HAD LONG MEETING THIS MORNING WITH BERTRAND LARRERA DE MOREL, DIRECTEUR DES RELATIONS ECONOMIQUES
TAGS: EGEN, US, FR, (DE MOREL, BERTRAND LARRERA), (THOUROT, PATRIC)
To: STATE
Type: TE
vdkgvkey: odb://SAS/SAS.dbo.SAS_Docs/03b6ba96-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
Declassified/Released
US Department of State
EO Systematic Review
20 Mar 2014
Markings: Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014